

Outfront Media 2022 President's Club

Location TBD

March 5 - 8, 2022

* All charges will be shown in USD. Appropriate currency conversion will be made once destination known.

Thursday, March 3, 2022	#	Price Per	Cost	Sub-Totals
ROH Staff Room (USD)	2	\$ 300.00	\$ 600.00	
VAT / Tax	15.00%	\$ 45.00	\$ 90.00	
Resort Fee Estimate (USD)	2	\$ 40.00	\$ 80.00	
Porterage Estimate - Round Trip/Person (USD)	2	\$ 12.00	\$ 24.00	
TOTAL				\$794.00
Friday, March 4, 2022	#	Price Per	Cost	Sub-Totals
ROH Staff Room (USD)	3	\$ 300.00	\$ 900.00	
VAT / Tax	15.00%	\$ 45.00	\$ 135.00	
Resort Fee Estimate (USD)	3	\$ 40.00	\$ 120.00	
Porterage Estimate - Round Trip/Person (USD)	1	\$ 12.00	\$ 12.00	
TOTAL				\$1,167.00
Saturday, March 5, 2022	#	Price Per	Cost	Sub-Totals
Ocean View King Room (USD)	66	\$ 460.00	\$ 30,360.00	
VAT / Tax	15.00%	\$ 69.00	\$ 4,554.00	
Upgraded OV King Suite (USD)	4	\$ 460.00	\$ 1,840.00	
VAT / Tax	15.00%	\$ 69.00	\$ 276.00	
ROH Staff Room (USD)	3	\$ 300.00	\$ 900.00	
VAT / Tax	15.00%	\$ 45.00	\$ 135.00	
Resort Fee Estimate (USD)	73	\$ 40.00	\$ 2,920.00	
Porterage Estimate - Round Trip/Person (USD)	140	\$ 12.00	\$ 1,680.00	
Hospitality Suite - Food & Beverage (USD)	1	\$ 2,500.00	\$ 2,500.00	
VAT / Tax	15%	\$ 412.50	\$ 412.50	
F&B Gratuity Rate	10%	\$ 250.00	\$ 250.00	
Welcome Party & Dinner (apps and buffet dinner)	140	\$ 110.00	\$ 15,400.00	
VAT / Tax	15%	\$ 18.15	\$ 2,541.00	
F&B Gratuity Rate	10%	\$ 11.00	\$ 1,540.00	
Full bar on consumption (USD)	140	\$ 60.00	\$ 8,400.00	
VAT / Tax	15%	\$ 9.90	\$ 1,386.00	
F&B Gratuity Rate	10%	\$ 6.00	\$ 840.00	
Bartender Fees (USD)	2	\$ 100.00	\$ 200.00	
VAT / Tax	15%	\$ 15.00	\$ 30.00	
Arrival Transportation per Couple (USD)	70	\$ 100.00	\$ 7,000.00	
VAT / Tax	15%	\$ 16.50	\$ 1,155.00	
Gratuity - % Percentage	10%	\$ 10.00	\$ 700.00	
Welcome Gifts - per couple (PAID BY OUTFRONT)	70	\$ 100.00	\$ 7,000.00	
TOTAL				\$92,019.50
Sunday, March 6, 2022	#	Price Per	Cost	Sub-Totals
Ocean View King Room (USD)	66	\$ 460.00	\$ 30,360.00	
VAT / Tax	15.00%	\$ 69.00	\$ 4,554.00	
Upgraded OV King Suite (USD)	4	\$ 460.00	\$ 1,840.00	
VAT / Tax	15.00%	\$ 69.00	\$ 276.00	
ROH Staff Room (USD)	3	\$ 300.00	\$ 900.00	
VAT / Tax	15.00%	\$ 45.00	\$ 135.00	
Resort Fee Estimate (USD)	73	\$ 40.00	\$ 2,920.00	
Pre-Registered Activity Options (PAID BY INDIVIDUALS)	140	\$ 100.00	\$ 14,000.00	
Off-Site Group Dinner & Drinks - Location TBD (USD)	140	\$ 130.00	\$ 18,200.00	
VAT / Tax	15%	\$ 21.45	\$ 3,003.00	
F&B Gratuity Rate	10%	\$ 13.00	\$ 1,820.00	
Off-Site Dinner Transportation	1	\$ 3,000.00	\$ 3,000.00	
VAT / Tax	15%	\$ 495.00	\$ 495.00	
Gratuity - % Percentage	10%	\$ 300.00	\$ 300.00	
TOTAL				\$81,803.00

Monday, March 7, 2022	#	Price Per	Cost	Sub-Totals
Ocean View King Room (USD)	66	\$ 460.00	\$ 30,360.00	
VAT / Tax	15.00%	\$ 69.00	\$ 4,554.00	
Upgraded OV King Suite (USD)	4	\$ 460.00	\$ 1,840.00	
VAT / Tax	15.00%	\$ 69.00	\$ 276.00	
ROH Staff Room (USD)	3	\$ 300.00	\$ 900.00	
VAT / Tax	15.00%	\$ 45.00	\$ 135.00	
Resort Fee Estimate (USD)	73	\$ 40.00	\$ 2,920.00	
Group Activity - Private Activity with Lunch (incl guides, transportation, gratuities...)	140	\$ 350.00	\$ 49,000.00	
Group Dinner - Centerpieces & Linens (USD)	14	\$ 250.00	\$ 3,500.00	
Group Dinner - Décor (USD)	1	\$ 2,000.00	\$ 2,000.00	
Group Dinner - Possible Beach Set Up Fee (USD)	1	\$ 1,000.00	\$ 1,000.00	
Group Dinner - Entertainment (USD)	1	\$ 3,500.00	\$ 3,500.00	
AV/Lighting Estimate Awards Dinner	1	\$ 2,000.00	\$ 2,000.00	
Group Farewell Dinner - at Hotel (USD)	140	\$ 120.00	\$ 16,800.00	
VAT / Tax	15%	\$ 19.80	\$ 2,772.00	
F&B Gratuity Rate	10%	\$ 12.00	\$ 1,680.00	
Full bar on consumption (USD)	140	\$ 60.00	\$ 8,400.00	
VAT / Tax	15%	\$ 9.90	\$ 1,386.00	
F&B Gratuity Rate	10%	\$ 6.00	\$ 840.00	
Bartender Fees (USD)	2	\$ 100.00	\$ 200.00	
VAT / Tax	15%	\$ 15.00	\$ 30.00	
TOTAL				\$134,093.00
Tuesday, March 8, 2022	#	Price Per	Cost	Sub-Totals
ROH Staff Room (USD)	2	\$ 300.00	\$ 600.00	
VAT / Tax	15.00%	\$ 45.00	\$ 90.00	
Resort Fee Estimate (USD)	2	\$ 40.00	\$ 80.00	
Departure Transportation (per person)	140	\$ 35.00	\$ 4,900.00	
VAT / Tax	15%	\$ 6.04	\$ 845.25	
Gratuity - % Percentage	15%	\$ 5.25	\$ 735.00	
TOTAL				\$7,250.25
On-Site & Miscellaneous Expenses (all USD estimates)	#	Price Per	Cost	Sub-Totals
Gifts - Sent to Couples Prior to Trip (PAID BY OUTFRONT)	70	\$ 150.00	\$ 10,500.00	
Cash/Voucher per Couple (per couple)	70	\$ 200.00	\$ 14,000.00	
Estimated Flight Costs	140	\$ 750.00	\$ 105,000.00	
Estimated Flight Booking Fees	140	\$ 50.00	\$ 7,000.00	
Registration Fee	140	\$ 15.00	\$ 2,100.00	
Registration Build Costs	1	\$ 2,500.00	\$ 2,500.00	
(3) Staff Incidentals at \$80USD/day x6days	18	\$ 80.00	\$ 1,440.00	
Staff Airfare	2	\$ 750.00	\$ 1,500.00	
Daily Staff Rate (2*6days)- 1 Included	12	\$ 450.00	\$ 5,400.00	
On-Site Additions - Expenses	1	\$ 1,000.00	\$ 1,000.00	
TOTAL				\$150,440.00
EPIC International Management Fee				
All Event Pre-Planning			Included	
Logistics			Included	
On-Site Management			Included	
TOTAL				8%
Estimated USD Grand Total				\$504,972.09
Less Items Paid by Outfront				\$17,500.00
Less Items Paid by Individuals				\$14,000.00
Estimated Expenses Billed by EPIC				\$473,472.09

Expenses by Category				
Expense	# Room Nights	Price Per	Amount	Sub-Totals
Ocean View King Room (USD)	198	\$ 460.00	\$ 91,080.00	
VAT / Tax	15.00%	\$ 69.00	\$ 13,662.00	
Upgraded OV King Suite (USD)	12	\$ 460.00	\$ 5,520.00	
VAT / Tax	15.00%	\$ 69.00	\$ 828.00	
ROH Staff Room (USD)	16	\$ 300.00	\$ 4,800.00	
VAT / Tax	15.00%	\$ 45.00	\$ 720.00	
Accommodations TOTAL				\$ 116,610.00
Resort Fee Estimate (USD)	226	\$ 40.00	\$ 9,040.00	\$ 9,040.00
Porterage	143	\$ 12.00	\$ 1,716.00	\$ 1,716.00
Transportation				\$ 19,130.25
Welcome Gifts				\$ 7,000.00
Food and Beverage				\$ 88,630.50
Décor & Entertainment				\$ 10,000.00
AV / Lighting				\$ 2,000.00
Activities				\$ 63,000.00
On-Site and Misc Charges				\$ 150,440.00
EPIC Management Fee				\$ 37,405.34
Estimated USD Grand Total				\$504,972.09
Less Items Paid by Outfront				\$17,500.00
Less Items Paid by Individuals				\$14,000.00
Estimated Expenses Billed by EPIC				\$473,472.09

Per Couple Charges - Based on Grand Total	
Per Couple Charge	\$ 7,213.89
Per Person Charge	\$ 3,606.94
Per Couple Per Day	\$ 1,803.47